

Symantec Brightmail™ Gateway - Licensing Change FAQ

Licensing and Pricing Changes in the Symantec Brightmail™ Gateway v7.7 Release

The Symantec Brightmail™ Gateway delivers inbound and outbound messaging security for email and IM, with effective and accurate antispam and antivirus protection, advanced content filtering, and data loss prevention. It catches more than 97% of spam with less than one in a million false positives, leveraging continuous automatic updates, global and local IP reputation analysis, and comprehensive reporting to deliver cost-effective protection against new messaging threats.

What is changing with pricing and licensing with the new Brightmail Gateway v7.7 release?

Unlike the previous licensing model for the Mail Security 8300 appliance software, which had three separate components (AntiSpam, AntiVirus, and Premium Content Control), the Brightmail Gateway has a single all-inclusive license that includes all three components.

Pricing is still based on a per-user subscription basis, with discounts based on number of years and number of users. Prices have been adjusted as part of the licensing change. Please refer to the Symantec price list or check with your Symantec account manager for details.

Why is Symantec making these changes?

As a unified gateway product, the Brightmail Gateway delivers customer value by bringing together multiple messaging security functions in one product. The new licensing model reflects this strategic value proposition by offering the complete appliance functionality to all customers.

The new pricing and licensing allows partners to deliver increased value at an attractive price and better displace the competition.

The new licensing model also simplifies the purchasing process for the Brightmail Gateway and significantly reduces the number of SKUs associated with the product.

Do customers need to buy a new license in order to access the new v7.7 software?

Since the Brightmail Gateway is sold on a subscription basis, existing customers will have access to the new version of the software as part of the standard upgrade process. They do not need to complete a new licensing transaction to get access to the new version.

Customers will **only** receive fulfillment to the software components (AntiSpam, AntiVirus, Premium Content Control) that they **previously** purchased until they complete a renewal. With a renewal, which can be completed early, all customers will be transitioned to the full all-inclusive software license.

Do customers need to buy new hardware in order to run the new v7.7 software?

Existing appliances in the field will continue to work with the new software incorporating the name changes. Customers do not need to buy new appliances in

order to access the latest versions of the software. Symantec appliance hardware goes through refresh cycles based on product releases by Symantec's hardware OEM partner, so new appliances purchased after the name change may reflect changes due to these refresh cycles, but they are not required.

Will the new all-inclusive license be included in product bundles?

Product bundles that currently include Mail Security 8300 Series will be updated. These bundles include:

- Symantec Multi-tier Protection
- Information Foundation

Current customers who are current on maintenance for these bundles will receive entitlement to the complete Brightmail Gateway.

Does the new pricing and licensing impact the Virtual Edition as well?

Yes, the Virtual Edition shares the same SKU, license, and entitlement as the standard Brightmail Gateway, and will be impacted in the same way.

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